

Code	CTG
Company name	Viet Nam Joint Stock Commercial Bank for Industry and Trade
Date	11/17/2017
Subject	Notice of result of public offering of bonds

Content:

Viet Nam Joint Stock Commercial Bank for Industry and Trade (Vietinbank) announces the result of public offering of bonds (Phase 1) as follows:

I. Information on public offering of bonds:

1. Bond name: Bond of Viet Nam Joint Stock Commercial Bank For Industry and Trade
2. Bond type: non-convertible, unsecured
3. Currency unit: VND
4. Face value: VND10,000,000/bond
5. Bond term: 10 years
6. Interest payment period: once per year
7. Interest rate: floating rate and defined as follows:
 - Interest rate = Reference interest rate + 1.2%/year
 - The interest rate for the first interest period from 11/14/2017 to 11/14/2018 is 7.9%/year.
8. Number of bonds for the first phase of 2017: 200,000 bonds
9. Expected mobilized capital in the first phase: VND2,000,0000,000,000.
10. Issue date: November 14, 2017
11. Beginning date of offering: October 20, 2017
12. Ending date of offering: November 14, 2017

13. Subscription time: from October 25, 2017 to November 14, 2017

14. Payment time: from October 25, 2017 to November 14, 2017

15. Ending date of bond transfer: within 25 business days from the issue date.

II. Underwriter: none

III. Distribution agent: Branches and offices of Viet Nam Joint Stock Commercial Bank for Industry and Trade

IV. Result:

Object	Offering price (VND/bond)	Number of offered bonds	Number of shares registered to buy	Number of distributed bonds	Number of persons registering to buy	Number of distributed persons	Number of undistributed persons	Number of remaining bonds	Distribution ratio
1	2	3	4	5	6	7	8=6-7	9=3-5	10
1, Individual investors Of which:									
- Local investors	10,000,000	84,686	84,686	84,686	2,710	2,710	0	0	42%
- Foreign investors	10,000,000	0	0	0	0	0	0	0	0%
2. Institutional investors Of which:									
- Local investors	10,000,000	115,314	115,314	115,314	95	95	0	0	58%
- Foreign investors	10,000,000	0	0	0	0	0	0	0	0%
Total		200,000	200,000	200,000	2,805	2,805	0	0	100%

V. Summary result of Phase 1/2017:

1. Total distributed volume: 200,000 shares (100% of total issued volume).
2. Total proceeds from the offering: VND2,000,000,000,000.
3. Total expense: VND3,250,430,000.
4. Total net revenue from the offering: VND1,996,749,570,000

VI. Capital structure of the issuer after the offering:

Unit: VND thousand

Item	Before the public offering (11/19/2017)	After the public offering (the end of 11/14/2017)
Total liabilities	995,969,539,223	1,013,372,525,041
Short-term liabilities	691,944,674,411	704,326,472,943
Long-term liabilities	304,024,864, 812	309,046,052,099
Of which: Bond	18,300,000,000	20,300,000,000
Total share capital	37,234,045,560	37,234,045,560
Ratio of Liabilities to Total share capital	2.675%	2.722%

Of which, the total value of bonds owned by foreign investors after the public offering: 0 VND.